

L.B.T.

SMALL BUSH BLUEBERRY HARVESTER



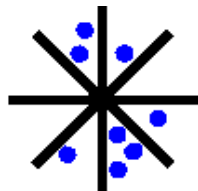
L.B.T. is a tractor pulled harvester intended for smaller bush blueberries. It is based on the World Famous Little Blue Harvester.

STANDARD FEATURES

- Low ground loss, High quality fruit.
- Easy drawbar pin mount to tractor
- Completely powered by 540 PTO and 12 VDC.
- Quick field harvests.
- Very gentle picking and catcher pan action.
- Fully adjustable hydraulic drive on the Sway Type Harvesting System.
- Low Catcher Pans.
- High speed wheels and axle for highway transport.
- 11L-14 8-ply flotation tires
- 12" of lift to adjust to uneven ground or bush height.
- Tunnel width 45", Tunnel height 72"
- Driver can easily guide bush into tunnel.
- Dual lift controls - Driver & Lug Tenders

Once you try one, you are sold! L.B.T. is backed by over 30 years of quality service and skilled production personnel.

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The Facts of *Blueberry* Life

Average Costs Associated with the Harvesting of Blueberries - 1991

| | |
|-------------------------------|--|
| Average Hand Pick Cost: | \$0.38 per pound or \$1140.00 per acre |
| Average Hand Shake Cost: | \$0.135 per pound or \$405.00 per acre |
| Average Machine Harvest Cost: | \$0.02 per pound or \$60.00 per acre |

*Harvesting costs are based on grower surveys; including costs necessary for each harvesting method, such as fuel, field or crew leader, Workman's Comp., etc.

HARVESTING COSTS

| | HAND PICK | MACHINE HARVEST | SAVINGS |
|-------------------|-----------|-----------------|----------|
| 3 1/2 ACRES 4 YRS | \$15,960 | \$840 | \$15,120 |
| 5 ACRES 3 YRS | \$17,100 | \$900 | \$16,200 |
| 10 ACRES 3 YRS | \$34,200 | \$1,800 | \$32,400 |
| 25 ACRES 3 YRS | \$85,500 | \$4,500 | \$81,000 |

| | HAND PICK 1/2 HAND SHAKE 1/2 | MACHINE HARVEST | SAVINGS |
|-------------------|---------------------------------|-----------------|-----------|
| 5 ACRES 4 YRS | \$15,450 | \$1,200 | \$14,250 |
| 7 1/2 ACRES 3 YRS | \$17,381 | \$1,350 | \$16,031 |
| 10 ACRES 3 YRS | \$23,175 | \$1,800 | \$21,375 |
| 25 ACRES 3 YRS | \$57,937 | \$4,500 | \$53,437 |
| 50 ACRES 3 YRS | \$115,875 | \$9,000 | \$106,875 |

| | HAND SHAKE | MACHINE HARVEST | SAVINGS |
|-------------------|------------|-----------------|-----------|
| 5 1/2 ACRES 4 YRS | \$8,910 | \$1,320 | \$7,590 |
| 10 ACRES 3 YRS | \$12,150 | \$1,800 | \$10,350 |
| 16 ACRES 3 YRS | \$19,450 | \$2,880 | \$16,560 |
| 25 ACRES 3 YRS | \$30,375 | \$4,500 | \$25,875 |
| 50 ACRES 3 YRS | \$60,750 | \$9,000 | \$51,750 |
| 100 ACRES 3 YRS | \$121,500 | \$18,000 | \$103,500 |

All comparisons are based on small bushes with a maximum production of 3,000 lbs. per acre (1/2 of Michigan's average per acre production).

All comparisons are based on equal quality of harvest, although hand shake is considerably lower quality harvest (more green, tip damage, and more soft through handling).

Machine Harvest is based on 1,600 lbs. per hour - although Little Blue will pick in excess of 2,000 lbs. per hour.